

Top achievers are now making the move to become their own boss

To achieve this aim, many people today are looking at the franchise type organisations in an endeavour to make the transition from employee to being their own boss as simple as possible. Recruitment Vision is one such organisation.

Recruitment Vision provide a unique business opportunity that allows people who have been successful in their field of employment, to move into the recruitment arena, without the normal associated overhead costs of starting your own businesses.

Recruitment Vision opened their first franchise in August 2005, based on a simple but effective business concept/principle, being that somebody who owns their own business will always go that extra yard to deliver a much better end result!

Recruitment Vision's Managing Director Wayne Slack stated, "I have always worked in the service arena. I simply find it really sorts out those businesses who promise service from those who actually deliver it."

"At this stage we are still only in our infancy phase, so we have a variety of franchisee types; some that specialise in specific industries such as real estate, hospitality, IT and the like, then we have others who are undertaking more general placements in areas such as office administration/management, or sales and business development."

"Our franchisees are usually well networked in particular industries, with a strong service and selling background. They need to have strong self belief and commitment, demonstrated sales and customer service skills and if possible, some managerial experience or exposure. Previous recruitment experience is seen as an advantage, but is certainly not a prerequisite"

However, the Recruitment Vision model suits many types of business scenarios, including working from home or working from an office, both as a start up single operator, or as an additional income stream for an existing business structure.

The Support Team at the national support centre in Victoria, work tirelessly to help franchisees grow their own unique business based on an agreed and detailed business plan.

Recruitment Vision has continued to grow in numbers by working with each individual franchisee to ensure the delivery of exceptional service and innovative recruitment solutions. There are now 12 franchises operating across Australia and New Zealand, with a couple more ready to undertake their final training.

The Recruitment Vision management and senior staff have all worked in the industry for many years and have established a unique streamlined recruitment process and direction, without compromising the quality of their service delivery and results.

They are universally committed to the integrity of all their actions, processes and procedures while also ensuring they deliver the very best of quality business relationships. They view their relationship with franchisees as a particularly unique partnership where franchisees can leverage their business skills, contacts and experience, and enjoy an excellent return on investment with the total support of a highly professional Support Team.



The franchisor provides leadership and support in all aspects of the operation enabling franchisees to focus on the job at hand - that of 'quality recruiting'. Franchisees are not limited by territories, as they are licensed by country and the national Support Centre based in Victoria, provides effective web-based business administration systems, procedures and online recruitment and testing tools, ensuring all franchisees can operate efficiently wherever they are located.

Also included in the deal is the provision of office space, communications management, secretarial support, payroll administration, resume preparation, client invoicing and marketing planning, sales material and full support and the franchisor will also co-ordinate tender submissions and the like.

Comprehensive training and on-going coaching and mentoring in better business practices and workplace legislation, ensures that franchisees have a strong business platform with unlimited earning potential.

"Add flexible working hours to all that and a Recruitment Vision franchise can also become a lifestyle of choice. Our major challenge though, is to continue to source the very best people suited to our franchise model, because our brand's continued growth in reputation and results is critical to our group's ongoing success." Stated Wayne Slack.

For more information about a Recruitment Vision franchise, please phone 1300 782585 or visit www.rvision.com.au.

